

# Norris Training Systems

## Catalog

2025 v2 Course Information

Insurance & Securities Pre-licensing

Insurance Continuing Education



300 W Douglas Avenue

Suite 620

Wichita, Kansas 67202

316-618-7499

Published October 6, 2025

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# Mission Statement

To Serve Our Clients

To Provide Effective Licensing Training

To Offer Continuing Education that will benefit our  
clients, and their clients

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- 2025 marks the 52<sup>nd</sup> anniversary of Norris Training
- Norris Training holds Certificates of Approval from  
Kansas Board of Regents to Operate in Kansas
  - Continuing education courses are approved by  
Kansas Insurance Department

## Kansas Board of Regents

1000 SW Jackson Street, Suite 520

Topeka, KS 66612

785.430.4240

## Kansas Insurance Department

1300 SW Arrowhead Rd.

Topeka, KS 66604

785.296-3071

[Kid.commissioner@ks.gov](mailto:Kid.commissioner@ks.gov)

## Requirements for Admission

- Enroll at least one day prior to class
- Tuition is due before class starts unless you have made previous billing arrangements before the date of the class
- Dress is casual
- Students who appear to be under the influence of alcohol or drugs will not be admitted

## Rules

- All cell phones must be turned off during class
- Smoking is permitted outside only
- Students using online platforms should remain on camera and engaged

## Completion Requirements

- Students must attend the entire class to receive a valid certificate for continuing education credit

## Measurement of Student Progress

### *Pre-Licensing:*

- After the lecture, a test will be taken to check student progress. During test review, students are encouraged to ask questions if they are having trouble with lecture content

## Occupations that benefit from our training

- Insurance: Sales and servicing of property, casualty, life and health products
- Securities: Sales and servicing of investment company shares (Mutual Funds) and variable contracts (Life and Annuities)

***Norris Training, Inc. does not offer job placement or guarantee employment. Norris Training, Inc. also does not guarantee that students pass any post-lecture licensing exam***

## Facilities and Description of Classroom

Wichita Location:  
300 W. Douglas Ave.  
6<sup>th</sup> Floor – Suite 620  
Wichita, KS 67202

### Main classroom:

Seats up to 18 students

Small break area in the back of the classroom including access to Coffee and Water

The instructor utilizes a large television monitor to project course materials

Vending machines are available on the Lower Level (LL) of the building

Restrooms are located near the elevator

Many restaurants are located within walking distance of the office building

### Online:

In response to the 2020 Sars-Cov-2 pandemic, Norris Training offers all courses with online platforms. Platform webinar links are emailed prior to the course start date.

## Course Hours

Pre-Licensing education courses are usually 8 to 8 ½ hours plus lunch and breaks

Continuing Education courses can range from 1 to 3 hours in length.

## Instructors

Carol Trimble – Licensed Agent since 2002. Experienced in Life and Health, Management Experience for 21 years.

Kimberly Miller - Licensed and Practicing agent for 20+ years. Experienced in Property and casualty, home, and auto insurance products sales. Kimberly is also a practicing auto and home adjustor.

Nathan Horst – Licensed and Practicing agent in both Life and Health, and Property and Casualty. Experience in life and health product sales.

Sarah (Felicity) Skelton - Licensed and Practicing agent in Life and Health, Experience in life and health product sales with a concentration on geriatric populations.

## **Tuition and Fees**

| <b>Pre-Licensing</b>                            | <b>Current Rate</b> |
|---|---------------------|
| Life & Health                                   | \$325               |
| Life Only or Health Only                        | \$250               |
| Property & Casualty                             | \$325               |
| Life & Health or Property & Casualty Self Study | \$199               |
| Kansas Laws (Bail Bonds)                        | \$99                |
| Crop (Self Study)                               | \$99                |
|   |                     |
| <b>Continuing Education</b>                     | <b>Current Rate</b> |
| Base Price                                      | \$10 / hr.          |
| One Hour Course                                 | \$15                |
| Two Hours Course                                | \$20                |
| Three Hours Course                              | \$25                |

Tuition does **not** include any license, testing, lodging, transportation, or meals.

## **Refund Policy**

In the event that students either fail to enter the course, withdraw, or are discontinued therefrom at any time prior to completion of the course, the following Refund Schedule will apply.

If the student officially withdraws from the course (in writing) prior to completion of all parts enrolled in, the student may be rescheduled for a future class (\$50 book fee may apply), or the tuition fee will be refunded in proportion to the number of sections that have been completed at the point of withdrawal.

Non-refundable fees for pre-study access will not be included in tuition refund. The time of official withdrawal from class is determined by the time that the course instructor receives such notice from the student in writing. If a course is canceled due to health concerns, students will have the option to enroll at a later date or be provided a full refund.

Norris reserves the right to postpone any scheduled course start date for any of the following reasons. Students are entitled to a full refund or elect to enroll in a course at a later date at no charge.

- When the number of students scheduled is not sufficient as determined by Norris Training.
- Instructor sickness
- Natural or another unforeseeable disaster

All monies due to a student shall be refunded within 60 days from the last day of attendance or within 60 days from the receipt of payment if the date of receipt of payment is after the student's last date of attendance

All requests for cancellations, returns, or refunds are handled at the Norris Training Office. Contact us at (316) 618-7499 or by email at [nts@norristraining.com](mailto:nts@norristraining.com) for specific information. We will work to resolve and process your return request promptly.

Self-study courses are not eligible for a refund.

### **Course Schedule**

Course Schedules are posted to the [Norris Training Website](#).

Course date, time, and enrollment fees are posted on the schedule

All Pre-Licensing Courses start at 7:30 AM on all days. Enrollment fees are listed on the site for each course



Mon, Oct 13 | Wichita

Enrolling in this option is for a two day course! You may only see an invitation for one date, but this is for both days of training.

Reserve My Spot!



## Time & Location

3 more dates

Oct 13, 2025, 7:30 AM – 5:30 PM CDT

Wichita, 300 W Douglas Ave, Wichita, KS 67202, USA

Select Different Date

## About the event

Our two-day Property and Casualty Insurance program equips you with the essential knowledge to pass the P&C insurance licensing exam on your first attempt. The course covers key concepts, policies, regulations, and industry best practices, ensuring a strong foundation in P&C insurance fundamentals. With a blend of interactive learning materials, practice exams, and expert support, you'll be well-prepared to succeed. Choose from online or in-person options for a flexible learning experience that fits your schedule.

## Purchase

|   |  |                            |
|---|--|----------------------------|
| <p>Ticket type</p> <p><b>Instructor Led - In Person</b></p> <p>This choice signifies you're electing to attend class in person at 300 W Douglas Ave (Suite 600) in Wichita, KS.</p>     | <p>Price</p> <p><b>\$325.00</b></p> <p>+ \$8.13 ticket service fee</p> | <p>Quantity</p> <p>0 ▾</p> |
| <p>Ticket type</p> <p><b>Instructor Led - Zoom Option</b></p> <p>This ticket option is stating you're electing to attend the course over Zoom and not physically attend the course.</p> | <p>Price</p> <p><b>\$325.00</b></p> <p>+ \$8.13 ticket service fee</p> | <p>Quantity</p> <p>0 ▾</p> |

Total \$0.00

Checkout

## **Grievance Policy**

Please give us a call if you have any complaints or concern

If we cannot resolve your concern over the phone, we will ask you to put grievance in writing and submit to:

Norris Training  
300 W Douglas Ave  
Suite 620  
Wichita, KS 67202  
[Nts@norristraining.com](mailto:Nts@norristraining.com)

Your grievance will be reviewed by Ben Engelbrecht

We will work to resolve all grievances you may have within a reasonable time period. We will answer your concern in writing within 10 business days. If necessary, we can discuss the issue, by appointment, at the address above.

Private postsecondary institutions operating in Kansas must meet and maintain certain standards of quality to qualify for a certificate allowing them to offer or provide training or course work to Kansas Citizens. It is the mutual goal of the Kansas Board of Regents and the certified institutions to provide quality educational training and programs. When problems arise, students should make every attempt to find a fair and reasonable solution by taking the steps outlined in the complaint process.

The Compliant Process can be found at  
[https://www.kansasregents.gov/academic\\_affairs/private\\_out\\_of\\_state/complaint\\_process](https://www.kansasregents.gov/academic_affairs/private_out_of_state/complaint_process)

### **Owners:**

Ben Engelbrecht  
Scott Tajchman